

# Lea and Pharma represents a unique investment opportunity

Learn more about Zealand Pharma in our Corporate Presentation: Investors - Zealand Pharma



### **Forward-looking Statements**

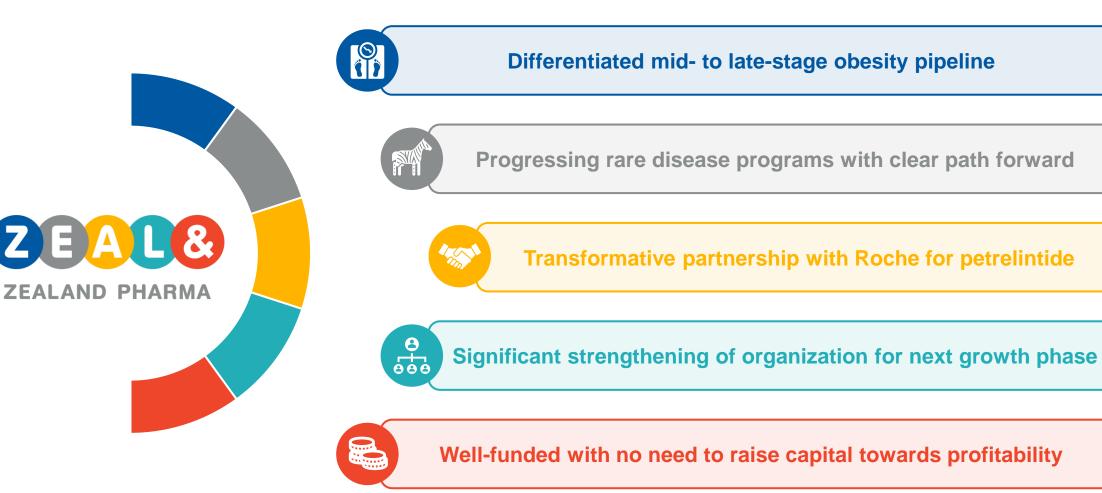
This presentation contains "forward-looking statements", as that term is defined in the Private Securities Litigation Reform Act of 1995 in the United States, as amended, even though no longer listed in the United States this is used as a definition to provide Zealand Pharma's expectations or forecasts of future events regarding the research, development and commercialization of pharmaceutical products, the timing of the company's pre-clinical and clinical trials and the reporting of data therefrom and the company's significant events and potential catalysts in 2025 and any financial guidance published by the company, as applicable. These forward-looking statements may be identified by words such as "aim," "anticipate," "believe," "could," "estimate," "expect," "forecast," "goal," "intend," "may," "plan," "possible," "potential," "will," "would" and other words and terms of similar meaning. You should not place undue reliance on these statements, or the scientific data presented.

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### Zealand Pharma has never been in a stronger position and represents a unique investment opportunity



# We have a rich mid- to late-stage pipeline of differentiated product candidates for obesity



Petrelintide <sup>a</sup>	Petrelintide/CT-388ª	Survodutide <sup>b</sup>	Dapiglutide
Long-acting amylin analog	Amylin + GLP-1/GIP fixed-dose combination	Glucagon/GLP-1 receptor dual agonist	GLP-1/GLP-2 receptor dual agonist
Ph2 trials in obesity ongoing	Ph2 initiation in obesity expected in H1 2026	Ph3 programs in obesity and MASH ongoing	Ph2 planned for initiation in H2 2025
Potential best-in-class alternative to GLP-1RA- based therapy	Potential best-in-disease weight loss efficacy and glycemic control	Potential best-in-class therapy for obesity and MASH	Potential first-in-class therapy for obesity-related comorbidities driven by low- grade inflammation
Roche	Roche	Boehringer Ingelheim	

<sup>a</sup>Collaboration and license agreement with Roche, including co-development and co-commercialization in the U.S. and Europe.

<sup>b</sup>Survodutide is licensed to Boehringer Ingelheim from Zealand Pharma, with Boehringer solely responsible for development and commercialization globally. EUR 315 million outstanding potential development, regulatory and commercial milestones + high single to low double digit % royalties on global sales.

GLP-1RA=glucagon-like peptide-1 receptor agonist; GLP-1=glucagon-like peptide-1; GIP=gastric inhibitory polypeptide; GLP-2=glucagon-like peptide-2; MASH=metabolic dysfunction-associated steatohepatitis.

# Progressing rare disease programs with clear path forward



## Dasiglucagon for congenital hyperinsulinism (CHI)



Ultra-rare genetic disorder in infants and children in which the pancreas produces too much insulin, which can lead to persistent episodes of hypoglycemia associated with increased risk of brain damage and neurocognitive impairment<sup>1,2</sup>



Dasiglucagon is a glucagon analog designed to allow for continuous subcutaneous infusion via pump



Two Phase 3 trials in infants and children up to 12 years demonstrated potential in CHI<sup>3,4</sup>



Ready to resubmit NDA to the U.S. FDA contingent on classification upgrade of third-party manufacturing site

## Glepaglutide for short bowel syndrome (SBS)



Rare, chronic and debilitating condition where patients are dependent on parenteral support because the body cannot absorb enough nutrients due to a significant portion of the small intestine missing or not functioning properly<sup>5,6</sup>



Long-acting GLP-2 analog in ready-to-use autoinjector with needle protection



Positive Phase 3 data in EASE-1 trial suggest best-inclass potential in SBS<sup>7</sup>



Expected to initiate second, confirmatory Phase 3 trial (EASE-5) to support regulatory submission in the U.S.

Sources: <sup>1</sup>Yau et al. Plos One 2020;15(2):e0228417; <sup>2</sup>Thornton PS et al., J Pediatr. 2015;167(2):238-45; <sup>3</sup>ClinicalTrials.gov ID: NCT04172441; <sup>4</sup>ClinicalTrials.gov ID: NCT03777176; <sup>5</sup>Jeppesen P., Expert Opinion on Orphan Drugs;1:515-25, 2013; <sup>6</sup>Pironi, L, et al. Definitions of intestinal failure and the short bowel syndrome. Best Practice & Research Clinical Gastroenterology. 30(2), 173-185 (2016); <sup>7</sup>Jeppesen, et al, Gastroenterology, December 2024 (published online ahead of print).

NDA=new drug application; FDA=food and drug administration; GLP-2=glucagon-like peptide-2.

#### **Transformative partnership with Roche to unlock** the full potential of petrelintide 1 -C-

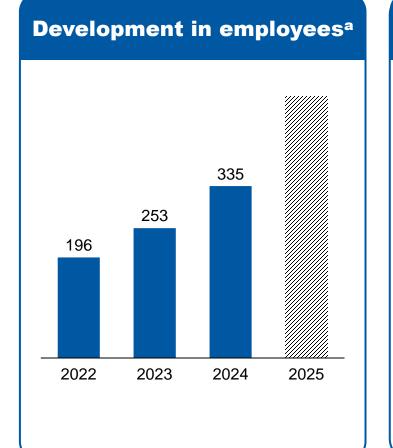


True partnership agreement	√ √		
Important synergies and complementary capabilities	~	Combining Zealand's >25 years of peptide expertise with Roche's global R&D, manufacturing, and commercial capabilities	
Maximizing the full value potential of petrelintide	~	Addressing different high unmet medical needs, both as monotherapy and in combination with other agents (e.g., CT-388), to reach as many patients as possible	
	~	Accelerating and expanding the opportunities with petrelintide in weight management and related indications	
Up to \$5.3 billion in total consideration to Zealand	✓	\$1.65 billion in upfront (of which \$1.4 billion due in Q2 2025 and \$250 million in anniversary payments over two years)	
	✓	Up to \$1.2 billion in development milestone payments	
	~	Up to \$2.4 billion in sales-based milestone payments	
Economics and upside further	✓	50/50 profit sharing in U.S. and Europe	
enhanced	$\checkmark$	Royalties on net sales in the rest of the world	
		\$350 million to Roche from Zealand Pharma for CT-388 in the first combination product	

ZEALAND PHARM

## Significant strengthening of organization to build the foundation for the next phase of growth







## Key senior hires in 2025

#### Utpal Singh (CSO)

~25 years of industry experience (Lilly, Merck)

- Leading discovery and clinical translational of new medicines
- Drive next-wave of innovative therapies

#### Steven Johnson (CDO)

- ~30 years of industry experience (UCB, Medspace, FDA)
- Leading regulatory and development strategies and strengthening leadership of innovation in obesity

Steven Smith (Medical Advisor)

- ~30 years of clinical and research experience
- Global obesity and metabolism leader
- Supporting our obesity research and clinical development programs

#### **Capabilities in focus**



#### Research Investing significantly in early-

stage research pipeline targeting obesity and inflammation



#### Development

Accelerating and expanding investments in clinical-stage obesity programs



#### Medical Affairs

Commercial

Building capabilities to effectively communicate scientific evidence and support clinical adoption



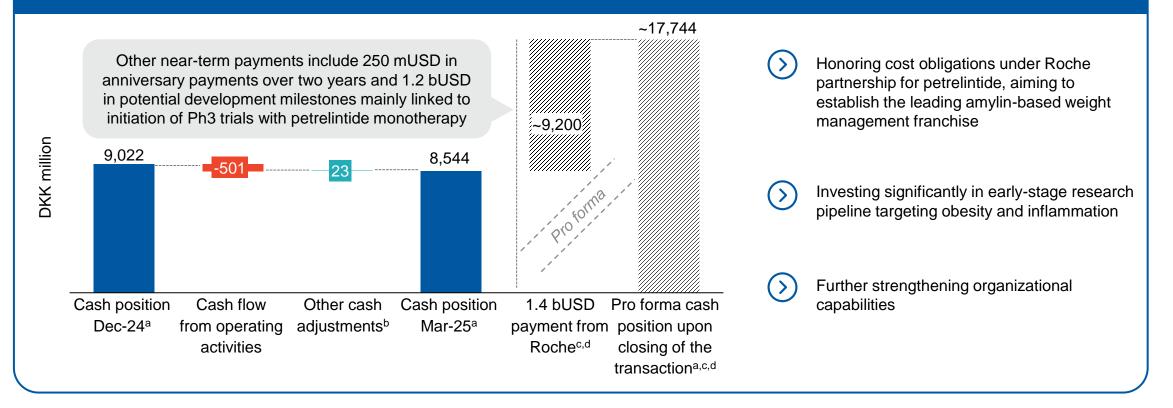
### Ramping up commercially to be a good partner to Roche

<sup>a</sup>Full-time employees at year-end. CSO=chief scientific officer;chief development officer

# Well-funded with no need to raise capital towards expected profitability



#### Solid financial position enables significant investments in R&D pipeline and capabilities



<sup>a</sup>Cash position includes cash, cash equivalents and marketable securities. EIB loan Tranches B and C (EUR 20 million each) are excluded from this chart. The two tranches are subject to pre-specified milestones being met <sup>b</sup>Other cash adjustments include proceeds from sale of shares of Beta Bionics, Inc; <sup>c</sup>Based on foreign exchange rates as of May 7, 2025 (DKK 6.6 = USD \$1). <sup>d</sup>Zealand Pharma anticipates receiving USD 1.65 billion in upfront payments from Roche, of which USD 1.4 billion due at closing of the transaction and USD 250 million in anniversary payments over two years. Pro forma financial figures are subject to uncertainties including, inter alia, exchange rate fluctuations and regulatory delays. EIB = European Investment Bank

### **Exciting news flow with many potential catalysts in the next 12-18 months**



NON-EXHAUSTIVE



#### Potential partnership agreements across therapeutic areas

<sup>a</sup>Collaboration and license agreement with Roche for petrelintide, including co-development and co-commercialization in the U.S. and Europe.

<sup>b</sup>Survodutide is licensed to Boehringer Ingelheim, with Boehringer solely responsible for development and commercialization globally. Primary completion of SYNCHRONIZE<sup>TM</sup>-1 and 2 is expected in H2 2025, ClinicalTrials.gov (NCT06066515; NCT06066528), accessed June 2025.

SAD=single ascending dose; SBS=short bowel syndrome; MAA=marketing authorization application; EMA=European Medicines Agency; ADA=American Diabetes Association